

(Re) Introduction

John Scott

Territory Sales Manager

CT, MA, ME, NH, NY, RI, VT

THE JOB

While I am a relatively new Territory Sales Manager for McNeil & Co., I have enjoyed a more than 20-year relationship with the company. I worked very closely with McNeil as a broker when I owned an agency in Connecticut. I sold my agency in 2018 and was excited to join McNeil not long after.

My previous agency ownership, paired with my long-standing knowledge of the McNeil product line, allows me to understand and help the brokers in my territory.

I look forward to working with the brokers I service, learning about how their businesses operate, and being a go-to resource for our unique insurance products.



"I just wanted to take a moment to let you know how appreciative I am for all your hard work. You have done an outstanding job! You handle everything with dignity and always maintain professionalism to get the job done."

- Ralph Nocerino - Harbor Insurance

THE MAN(AGER)

Hobbies

Having been sixty pounds heavier, I find significant enjoyment in physical activity as I work to keep the weight off. I have completed two triathlons, two Men's Health Urbanathlons, two Tough Mudders, and one Spartan Race. Going to the gym is my morning meditation.

Fun Fact

My hometown of Groton, Connecticut is famous for being where Julia Roberts filmed her first hit movie, Mystic Pizza, and for being the submarine capitol of the world.

Happy Memory

I served a two-year term as a State Representative in the Connecticut General Assembly. I beat a ten-year incumbent in a district solidly in the opposite party of mine. Two years later... It was a fun experience.