

# RISK MANAGEMENT

## RISK MANAGEMENT SURVEY & RECOMMENDATION REPORTS

We pride ourselves on building strong partnerships with our clients, and the first step in that process is getting to know them. Our Risk Management Consultation Survey sets your organization up with a qualified Field Representative to review important aspects of your existing safety and risk management practices.

Our Safety Specialists then review the information gathered during your meeting and – based on their industry experience and insurance knowledge – create a personalized recommendation report to help increase safety and minimize loss in your organization.

## E-LEARNING

Access to comprehensive training is critical to the safety of emergency service providers. Our online training and tracking management system provides 24/7 access to a wide range of courses, at no additional cost to our clients.

Our management tools allow you to create customized training programs, track user activity and easily maintain detailed records. We also offer a document dropbox for uploading your own policies and training materials. Our team will help set up E-Learning for your organization and provide technical support to both trainers and trainees.

## ADDITIONAL RESOURCES

- Safety & Training Specialists
- On-Site Training Options
- Safety Materials & Posters
- Sample Policies & Development Guidelines
- Risk Management Plan Development
- Employment Practice Liability Hotline

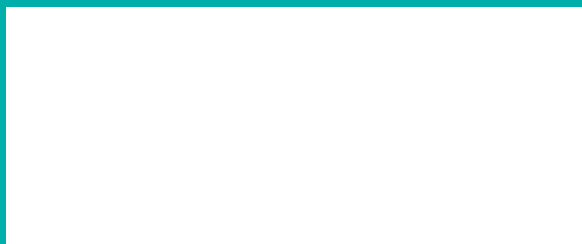
For a complete listing of our risk management resources, courses and programs, visit [mcneilandcompany.com](http://mcneilandcompany.com) or call us directly at (800) 822-3747 ext. 176.



McNeil & Co. has become the leader in specialized risk management and insurance for one reason: we live and breathe our clients' businesses – with a suite of policies that are never off-the-shelf, with service that's always a step ahead and with training and risk management programs designed to prevent loss before it occurs.

That's why we've been in the business for over 25 years and why our clients see us as consultants, experts and partners for the long haul. Our specialized programs include AdvenSure, ASIP, Car Wash, ESIP (and Benefits), FireWatch, HOMed, WildPRO and the Bar, Tavern, Club Program.

## REPRESENTED BY:



Visit our website for an overview of  
our specialized programs and coverages:  
[mcneilandcompany.com](http://mcneilandcompany.com)



P.O. Box 5670, Cortland, NY 13045  
Tel: (800) 822-3747 or (607) 756-4970  
Fax: (607) 756-6225

This brochure is not all-inclusive. Coverages, eligibility and availability may vary by state.



**America's Leader  
in Insurance for the  
Emergency Services  
Industry**

# SERVING THE INSURANCE NEEDS OF AMERICA'S EMERGENCY SERVICE ORGANIZATIONS



In a world of insurance driven by bargain pricing, arm's length service and one-size-fits-all policies, only ESIP, by McNeil & Co., offers the depth of knowledge and industry expertise to serve the real needs of fire and rescue service organizations.

For more than 25 years, we have lived and breathed the emergency services category, developing industry-tailored coverages and a proactive approach that helps anticipate issues before they occur. Our Risk Management Department offers every client a suite of safety and training aids to help promote safety and reduce costs over time – and when claims do occur, our in-house team responds with personalized service and support.

ESIP offers the attention and expertise you can only expect from people who live your business, and we're ready to create an insurance package customized to fit your organization's needs.

## ENHANCED PROPERTY COVERAGE

- Guaranteed replacement cost for building and contents
- Building ordinance and law coverage with no sublimits
- Flood and earthquake coverages available up to building and contents limit

## AGREED VALUE FOR APPARATUS

- Flexible options to repair, replace and reimburse
- No depreciation due to age

## GENERAL/AUTO LIABILITY

- Medical Malpractice
- Pollution liability package, including additional \$1,000,000 for mandatory cleanup coverage
- Unique primary auto liability coverage for personal vehicles driven on duty to incidents

## PORTABLE EQUIPMENT

- Guaranteed replacement cost for all unscheduled portable equipment
- Recertification of undamaged portable equipment
- Coverage provided for member's and patient's personal property
- Reimbursement for member's personal homeowner deductible (up to \$1000)

**WE'RE READY TO ADDRESS  
THE REAL NEEDS OF YOUR  
ORGANIZATION, WITH EXTENSIVE  
COVERAGE OPTIONS INCLUDING:**

Property	Umbrella / Excess Liability
General Liability	
Business Automobile	Pollution Liability
Emergency Apparatus	Cyber Liability
	Crime
Portable Equipment	Accident & Health
Emergency Services Liability	Group Life



Phone us directly or have your insurance agent  
contact us for a proposal:  
(800) 822-3747

Visit our website for an overview of  
specialized programs and coverages at  
**ESIP.com**