RISK MANAGEMENT

WE BELIEVE IN TAKING A PROACTIVE ROLE

in reducing our clients' risk and trying to prevent loss before it happens. That's why we provide a full arrangement of innovative risk management measures, including risk assessments, training and employee education.

OUR RISK MANAGEMENT CONSULTATION SURVEY SETS YOUR BUSINESS UP to meet with

a qualified Field Representative to review important aspects of your existing safety and risk management practices. Our Safety Specialists then review the information gathered during your meeting and – based on their industry experience and insurance knowledge – create a personalized recommendation report to help increase safety and minimize loss at your business.

E-LEARNING, OUR ONLINE TRAINING AND TRACKING MANAGEMENT SYSTEM, PROVIDES

24/7 INSTANT ACCESS to a wide

range of courses, at no additional cost to our clients. The extensive management tools allow you to create customized training programs, track user activity and easily maintain detailed training records. Our specialists will work with you to set up E-Learning for your business and offer technical support to both trainers and trainees at your convenience.

McNEIL & Co. CLIENTS RECEIVE A FULL ARRAY OF ADDITIONAL RESOURCES, including tool

reminder stickers, accident report forms, safety checklists, risk management plan development and help with NFPA standards and compliance.

For a complete listing of our risk management resources, courses and programs, visit mcneilandcompany.com or call us directly at (607) 246-7532

FIREWATCH[®] BY **McNeil**&Co.

McNeil & Co. has become the leader in specialized risk management and insurance for one reason: we live and breathe our clients' businesses – with a suite of policies that are never off-the-shelf, with service that's a lways a step ahead and with training and risk management programs designed to prevent loss before it occurs

That's why we've been in the business for over 25 years and why our clients see us as consultants, experts and partners for the long haul. Our specialized programs include AdvenSure, AnimalKeepers, ASIP, BISA, ESIP (and Benefits), FireWatch, HOMed, WildPRO and the Bar, Tavern, Club Program.

REPRESENTED BY:

Visit our website for an overview of our specialized programs and coverages: mcneilandcompany.com

McNeil&Co.

We are who we insure

67 Main Street, Cortland, NY 13045 Tel: (800) 822-3747 or (607) 756-4970 Fax: (607) 756-6225

This brochure is not all-inclusive. Coverages, eligibility and availability may vary by state.



FIREWATCH[®]

BY **McNeil**&Co.

Specialized Insurance Designed for Fire Protection Businesses

THE LEADER IN SPECIALIZED INSURANCE FOR THE FIRE PROTECTION INDUSTRY

FIREWATCH[®] BY **McNeil**&Co.

Your business deserves support from people who understand it. FireWatch, by McNeil & Co., offers insurance and risk management from people who live and breathe the fire protection industry.

Building on more than 25 years of success insuring the emergency services sector, we have designed a superior insurance program for fire protection businesses, including extinguishers, fire suppression, equipment and alarm and security risks.

Our industry expertise makes our programs the one answer for nearly all of your coverage needs. And our unequalled standards mean you'll be covered by an admitted carrier with specialized coverage forms. Our team is ready to create an insurance program customized to fit the needs of your business – with a coverage portfolio no other provider can equal.

OUR PROGRAM INCLUDES CUSTOMIZED PACKAGES IN THESE KEY CATEGORIES:

FIRE EXTINGUISHER SALES AND SERVICE

For companies that sell, recharge and repair portable fire extinguishers primarily for commercial and industrial uses.

RESTAURANT / SPECIAL FIRE SUPPRESSION SYSTEMS

For businesses that sell, service, install and repair restaurant and special fire suppression systems

FIRE EQUIPMENT / EMERGENCY APPARATUS DEALERS

For sellers of fire and safety equipment, including fire-fighting apparel and tools, safety gear, radios and more – And for dealers of fire trucks, ambulances and/or other emergency apparatus

FIRE ALARM / BURGLAR & SECURITY SYSTEMS

For special risks associated with sales, service and installation of fire and/or burglar alarm detection systems in both commercial and residential facilities, as well as access control and other related systems

WE'RE READY TO ADDRESS THE UNIQUE NEEDS OF YOUR ORGANIZATION, WITH COVERAGE OPTIONS INCLUDING:

General Liability

Errors & Omissions

Business Auto

Property (including Dealer's Physical Damage and Garagekeepers)

Contractors' Equipment / Inland Marine

Excess Liability



Phone us directly or have your insurance agent contact us for a proposal: (800) 822-3747

Visit our website for an overview of specialized programs and coverages at firewatchins.com